

# Microeconomics II - Winter 2006

## Chapter 3

### Games with Incomplete Information - Bayes-Nash equilibrium

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# Summary

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- Examples  
- Bayesian games  
- Bayesian equilibria for examples  

## Examples (1/4)



**A** Entry and capacity building game.

I,E	e	n	I,E	e	n
B	0,-1	2,0	B	1.5,-1	3.5,0
N	2,1	3,0	N	2,1	3,0

In the left-hand side game, the cost of building capacity is 3, in the left-hand side, it is 1.5. Nature chooses left-hand side with probability  $p$ . Player 1 is informed (and only him), then both players choose actions simultaneously.

## B Contribution game.

1,2	C	N
C	$1 - c_1, 1 - c_2$	$1 - c_1, 1$
N	$1, 1 - c_2$	$0, 0$

Cost, if contribution is chosen,  $c_i$  is private information and distributed  $U[0, 2]$ . Benefit is 1 if at least one contributes.

**C** Second price auction. Two players, strategies  $b_i \in \mathbb{R}^+, i = 1, 2$ .

$$u_1(b_1, b_2) = \begin{cases} v_1 - b_2 & \text{if } b_1 > b_2 \\ \frac{v_1 - b_2}{2} & \text{if } b_1 = b_2 \\ 0 & \text{if } b_1 < b_2 \end{cases}, u_2(b_1, b_2) = \begin{cases} v_2 - b_1 & \text{if } b_2 > b_1 \\ \frac{v_2 - b_1}{2} & \text{if } b_2 = b_1 \\ 0 & \text{if } b_2 < b_1 \end{cases}$$

$v_i$  is private information and distributed  $D[0, 1]$ .

**D** First price auction. Two players, strategies  $b_i \in \mathbb{R}^+, i = 1, 2$ .

$$u_1(b_1, b_2) = \begin{cases} v_1 - b_1 & \text{if } b_1 > b_2 \\ \frac{v_1 - b_1}{2} & \text{if } b_1 = b_2 \\ 0 & \text{if } b_1 < b_2 \end{cases}, u_2(b_1, b_2) = \begin{cases} v_2 - b_2 & \text{if } b_2 > b_1 \\ \frac{v_2 - b_2}{2} & \text{if } b_2 = b_1 \\ 0 & \text{if } b_2 < b_1 \end{cases}$$

$v_i$  is private information and distributed  $U[0, 1]$ .

## 1. Players

$$N = \{1, \dots, n\}$$

## 2. Set of types (for each player)

$\forall i \in N$ , there is a set  $T_i$  of types representing what player  $i$  knows (preferences, technology, information)  $T \equiv \prod_{i=1}^n T_i$ . That is,  $i$  knows which  $t_i \in T_i$  is true, but only knows that  $t_{-i}$  is some member of  $T_{-i}$ .

## 3. Probability distribution of types

$$P : T \rightarrow [0, 1]$$

## 4. Possible actions

$\forall i \in N$ , there is a set  $A_i$ , a generic member is  $a_i$ . The generic profile of actions  $a = (a_1, \dots, a_n) \in A \equiv \prod_{i=1}^n A_i$ .

## 5. Payoffs

$\forall i \in N$ , there is a function  $\Pi_i : T \times A \rightarrow \mathbb{R}$ .

To transform this into a game, we need a strategy set

## Strategies

$\forall i \in N$ , a strategy  $\gamma_i \in \Gamma_i$  is a function  $\gamma_i : T_i \rightarrow A_i$ .



## Bayes-Nash Equilibrium

A strategy profile  $\gamma^* = (\gamma_1^*, \dots, \gamma_n^*) = (\gamma_i^*, \gamma_{-i}^*) \in \Gamma$  is a Bayes-Nash equilibrium if, for all  $i \in N$ ,  $\gamma_i \in \Gamma_i$

$$\sum_{t_1 \in T_1} \dots \sum_{t_n \in T_n} P(t_1, \dots, t_n) \pi_i(t_1, \dots, t_n, \gamma_1^*(t_1), \dots, \gamma_i^*(t_i), \dots, \gamma_n^*(t_n)) \geq \sum_{t_1 \in T_1} \dots \sum_{t_n \in T_n} P(t_1, \dots, t_n) \pi_i(t_1, \dots, t_n, \gamma_1^*(t_1), \dots, \gamma_i(t_i), \dots, \gamma_n^*(t_n))$$

We can rewrite this as

$$\sum_{t_i \in T_i} \sum_{t_{-i} \in T_{-i}} P(t_i, t_{-i}) \pi_i(t_i, t_{-i}, \gamma_i^*(t_i), \gamma_{-i}^*(t_{-i})) \geq \sum_{t_i \in T_i} \sum_{t_{-i} \in T_{-i}} P(t_i, t_{-i}) \pi_i(t_i, t_{-i}, \gamma_i(t_i), \gamma_{-i}^*(t_{-i}))$$

More importantly, this definition is equivalent to:

A strategy profile  $\gamma^* = (\gamma_1^*, \dots, \gamma_n^*) = (\gamma_i^*, \gamma_{-i}^*) \in \Gamma$  is a Bayes-Nash equilibrium if, for all  $i \in N$ ,  $a_i \in A_i$  and for all  $t_i \in T_i$

$$\sum_{t_{-i} \in T_{-i}} P(t_{-i}|t_i) \pi_i(t_i, t_{-i}, \gamma_i^*(t_i), \gamma_{-i}^*(t_{-i})) \geq \sum_{t_{-i} \in T_{-i}} P(t_{-i}|t_i) \pi_i(t_i, t_{-i}, a_i, \gamma_{-i}^*(t_{-i}))$$

Why?

First note that the definition below certainly implies the one above. Remember that  $P(t_i, t_{-i}) = P(t_i)P(t_{-i}|t_i)$ , then add over  $t_i$ .

Now, suppose the one above did not imply the one below. Then there must exist a type  $t'_i$  and an action  $a'_i$  with

$$\sum_{t_{-i} \in T_{-i}} P(t_{-i}|t'_i) \pi_i(t'_i, t_{-i}, a'_i, \gamma_{-i}^*(t_{-i})) > \sum_{t_{-i} \in T_{-i}} P(t_{-i}|t'_i) \pi_i(t'_i, t_{-i}, \gamma_i^*(t'_i), \gamma_{-i}^*(t_{-i}))$$

But then let us construct  $\gamma'_i$ , such that  $\gamma'_i(t_i) = \gamma_i^*(t_i)$  for  $t_i \neq t'_i$  and  $\gamma'_i(t'_i) = a'_i$ . Then by noticing again that  $P(t_i, t_{-i}) = P(t_i)P(t_{-i}|t_i)$  and adding over  $t_i$ . we see that

$$\begin{aligned} \sum_{t_i \in T_i} \sum_{t_{-i} \in T_{-i}} P(t_i, t_{-i}) \pi_i(t_i, t_{-i}, \gamma'_i(t_i), \gamma_{-i}^*(t_{-i})) > \\ \sum_{t_i \in T_i} \sum_{t_{-i} \in T_{-i}} P(t_i, t_{-i}) \pi_i(t_i, t_{-i}, \gamma_i^*(t_i), \gamma_{-i}^*(t_{-i})) \end{aligned}$$

and so we reach a contradiction.

## Game A

I,E	e	n
BB	$1.5(1 - p), -1$	$2p + 3.5(1 - p), 0$
BN	$2(1 - p), -p + (1 - p)$	$2p + 3(1 - p), 0$
NB	$2p + 1.5(1 - p), p - (1 - p)$	$3p + 3.5(1 - p), 0$
NN	$2, 1$	$3, 0$

- Note first that BB and BN are strictly dominated for player I.
- If  $p > 0.5$ , n is strictly dominated for E and then there is only one equilibrium (NN,e).
- If  $p \leq 0.5$ , there are two equilibria in pure strategies (NN,e) and (NB,n). There is also an equilibrium in mixed strategies (if  $p < 0.5$ ), namely  $((1/2(1 - p), 1 - 1/2(1 - p)), (1/2, 1/2))$ .

## Game B

$\gamma_i : [0, 2] \rightarrow \{C, N\}$ . Let  $z_j = \Pr(\gamma_j(c_j) = C)$ . Then

$$\pi_1(C, \gamma_2(c_2)|c_1) = 1 - c_1; \pi_1(N, \gamma_2(c_2)|c_1) = z_2$$

Thus the optimal strategy (best-response) is:

$$\gamma_1^*(c_1) = \begin{cases} C & \text{if } c_1 \leq 1 - z_2 \\ N & \text{if } c_1 > 1 - z_2 \end{cases}$$

and similarly

$$\gamma_2^*(c_2) = \begin{cases} C & \text{if } c_2 \leq 1 - z_1 \\ N & \text{if } c_2 > 1 - z_1 \end{cases}$$

The indifferent type is  $c_i^*$ . Thus,  $1 - z_2 = c_1^*$ , and  $1 - z_1 = c_2^*$ . From the definition of  $z_i$  we have  $1 - \frac{c_2^*}{2} = c_1^*$ ,  $1 - \frac{c_1^*}{2} = c_2^*$ . Thus  $c_1^* = c_2^* = \frac{2}{3}$ .

No contribution, even though,  $\frac{2}{3} < c_i < 1$ .

## Game C

$\gamma_1(v_1) = v_1$  is a weakly dominant strategy.

1. Let  $b'_1 > v_1$ .

(a) If  $b_2 > b'_1$

$$u_1(v_1, b_2) = 0 = u_1(b'_1, b_2)$$

(b) If  $b_2 < b'_1, b_2 \geq v_1$

$$u_1(v_1, b_2) = 0 > u_1(b'_1, b_2) = v_1 - b_2$$

(c) If  $b_2 = b'_1, b_2 \geq v_1$

$$u_1(v_1, b_2) = 0 > u_1(b'_1, b_2) = \frac{v_1 - b_2}{2}$$

(d) If  $b_2 < b'_1, b_2 < v_1$

$$u_1(v_1, b_2) = v_1 - b_2 = u_1(b'_1, b_2)$$

2. Let  $b'_1 < v_1$ .

(a) If  $b_2 \geq v_1, b_2 > b'_1$

$$u_1(v_1, b_2) = 0 = u_1(b'_1, b_2)$$

(b) If  $b_2 < v_1, b_2 \geq b'_1$

$$u_1(v_1, b_2) = v_1 - b_2 > \frac{v_1 - b_2}{2} \geq u_1(b'_1, b_2)$$

(c) If  $b_2 < v_1, b_2 < b'_1$

$$u_1(v_1, b_2) = v_1 - b_2 = u_1(b'_1, b_2)$$



## Game D

Equilibrium:

1. In pure strategies.
2. Strategies are affine functions:  $\gamma_i(v_i) = \max\{\alpha_i + \beta_i v_i, 0\}$
3. Symmetric:  $\alpha_i = \alpha, \beta_i = \beta, \forall i = 1, 2.$

The equilibrium is like this, but strategies are best against anything else.

- $\alpha \geq 0$ . Otherwise, let  $v_1 < \frac{-\alpha_1}{\beta_1}$ . This type must bid 0. But then

$$u_1(0, \gamma_2 | v_1) = \frac{v_1}{2} \Pr(v_2 \leq \frac{-\alpha_2}{\beta_2}) < (v_1 - \varepsilon) \Pr(v_2 \leq \frac{-\alpha_2}{\beta_2}) \leq u_1(\varepsilon, \gamma_2 | v_1)$$

Thus  $b_1 = 0$  is not optimal for  $v_1 < \frac{-\alpha_1}{\beta_1}$ .

- $\alpha \leq 0$ . Otherwise some types  $v_i$  have  $\gamma_i(v_i) = \alpha_i + \beta_i v_i > v_i$  ( $v_i$  is small enough so that  $\alpha_i > (1 - \beta_i)v_i$ ).

- So we have  $\gamma_i(v_i) = \beta v_i$  ( $\beta > 0$ ).

$$u_1(b_1, \gamma_2 | v_1) = (v_1 - b_1) \Pr(v_2 < b_1/\beta | v_1) + \frac{(v_1 - b_1)}{2} \Pr(v_2 = b_1/\beta | v_1).$$

Given  $v_i \sim U[0, 1]$ ,  $\Pr(v_2 = b_1/\beta | v_1) = 0$ , thus  $u_1(b_1, \gamma_2 | v_1) = (v_1 - b_1) \frac{b_1}{\beta}$ .

Thus the optimal strategy for agent 1 is:  $\gamma_1(v_1) = \frac{v_1}{2}$ , and thus, identifying coefficients  $\beta = \frac{1}{2}$ .

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