

# Summary: Consumer Theory

## Preferences

- Basic Axioms: **Completeness, Transitivity, The more the better**
- **Indifference curves** cannot cross each other
- **MRS of Y for X**: quantity of Y a consumer is willing to give up for an additional unit of X
- **Utility function  $U(X, Y)$** : Ordinal concept

# Summary: Consumer Theory

## Budgetary Restrictions

- **Total expenditure:**  $P_X X + P_Y Y$
- **Budget Set:** All bundles of goods the consumer is able to afford given his income  $I$
- **Budget Line:**  $P_X X + P_Y Y = I$ . Slope:  $-P_X/P_Y$

# Summary: Consumer Theory

## Consumer choice

- Conditions for Optimality:

- $P_X X + P_Y Y = I$

- $MRS = P_X / P_Y$

- Marginal utility:  $MRS = MU_X / MU_Y$

- Corner Solutions:  $MRS$  is not equal to  $P_X / P_Y$

- Conditions for Optimality  $U = \min(X, (1/r) Y)$ :

- $P_X X + P_Y Y = I$

- $X = (1/r) Y$

# Summary: Consumer Theory

## Individual Demand

- Price-consumption curve:  $Y(X(P))$
- Demand curve:  $X(P)$ 
  - negative slope: nearly all goods
  - positive slope: Giffen goods
- Income-consumption curve:  $Y(X(I))$
- Engel curve:  $X(I)$ 
  - positive slope: Normal goods
  - negative slope: Inferior goods

# Summary: Consumer Theory

## Substitution and Income Effects

- Variation in the price of X:
  - Total effect = **Substitution Effect** + **Income Effect**
- Variation in the price of Y:
  - X and Y are **substitutes**:  $dX / dP_Y > 0$
  - X and Y are **complements**:  $dX / dP_Y < 0$
  - X and Y are **independent**:  $dX / dP_Y = 0$

# Summary: Consumer Theory

## Aggregate demand

- Sum (horizontal) of the individual demands:
- **Price-Elasticity:**  $E_p = - (dQ/Q) / (dP/P)$ 
  - Demand **inelastic:**  $E_p < 1$  (expenditure increases in price)
  - Demand **elastic:**  $E_p > 1$  (expenditure decreases in price)
  - Demand **unit elastic:**  $E_p = 1$  (expenditure constant)
- Consumer Surplus
- Price Indexes **Laspeyres** and **Paasche**

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