

The Probit & Logit Models

Econometrics II

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Outline

- 1 The Random Utility Model
- 2 The Probit & Logit Models
- 3 Estimation & Inference
- 4 Probit & Logit Estimation in Stata

Notes

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Choosing Among a few Alternatives

- Set up: An agent chooses among several alternatives:
 - labor economics: participation, union membership, ...
 - demographics: marriage, divorce, # of children,...
 - industrial organization: plant building, new product,...
 - regional economics: means of transport,....
- We are going to model a choice of two alternatives (not difficult to generalize...)

The value of each alternative depends on many factors

- $U_0 = \beta_0 x_0 + \varepsilon_0$
- $U_1 = \beta_1 x_1 + \varepsilon_1$

- $\varepsilon_0, \varepsilon_1$ are effects on utility on factors UNOBSERVED TO ECONOMETRICIAN



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Choice Under the RUM

If $\beta_1 x_1 - \beta_0 x_0 \geq \varepsilon_0 - \varepsilon_1$ then *choice* = 1

If $\beta_1 x_1 - \beta_0 x_0 < \varepsilon_0 - \varepsilon_1$ then *choice* = 0

- agent chooses 1 if observed advantages of 1 outweigh the unobserved net advantage of 0
- note that $\varepsilon = \varepsilon_0 - \varepsilon_1$ is defined by the data collection process, not by the decision process

Fundamental Assumption: $\varepsilon = \varepsilon_0 - \varepsilon_1 \sim F$

$$Pr(\text{choice} = 1) = Pr_F(\varepsilon \leq \beta_1 x_1 - \beta_0 x_0)$$



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Probit Assumption: $\varepsilon_1, \varepsilon_0 \sim N(0, \Sigma)$ so that $\varepsilon \sim N(0, 1)$

- $Pr(\text{choice} = 1) = \Phi(\beta x)$ where Φ is the cdf of the standard normal
- this is called the Probit Model
- the vector of parameters β can be consistently estimated by ML

Logit Assumption: $\varepsilon_0 - \varepsilon_1 = \varepsilon \sim \text{Logistic}$

- $Pr(\text{choice} = 1) = \frac{\exp(\beta x)}{1 + \exp(\beta x)}$
- Easy computation!

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Example: Marriage Decision

- Consider a sample of women who have a relation
- The econometrician only observes
 - $marry \begin{cases} = 1 & \text{if married} \\ = 0 & \text{otherwise} \end{cases}$
 - x_m : factors affecting utility of being married
 - x_s : factors affecting utility of being single
 - note that something that affects the utility of being married will also affect the utility of being single, but not in the same way (for example, pregnant status)

Controls in the Marriage Decision

- $U_m = \beta_m^0 + \beta_m^{age} age + \beta_m^{preg} pregnant + \varepsilon_m$
- $U_s = \beta_s^0 + \beta_s^{age} age + \beta_s^{preg} pregnant + \varepsilon_s$

Probit Assumption: $\varepsilon_s - \varepsilon_m | x \sim N(0, 1)$

- $Pr(marry = 1) = \Phi(\beta_0 + \beta_{age} age + \beta_{preg} pregnant)$
- $\beta_0 = \beta_m^0 - \beta_s^0$
- $\beta_{age} = \beta_m^{age} - \beta_s^{age}$
- $\beta_{preg} = \beta_m^{preg} - \beta_s^{preg}$
- $var(\varepsilon_s - \varepsilon_m) = \sigma_s^2 + \sigma_m^2 - 2\sigma_{s,m} = 1$

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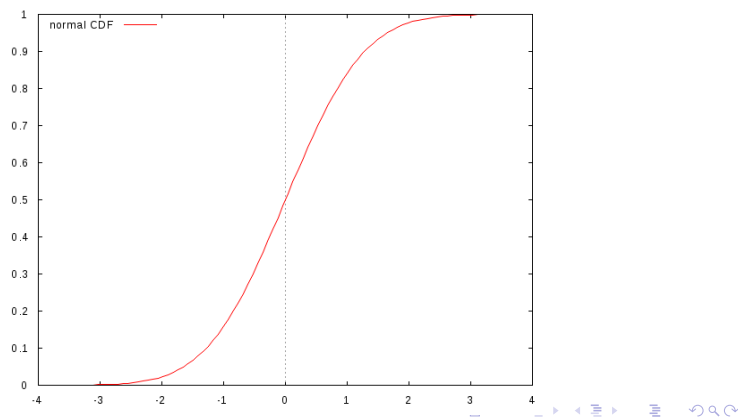
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A Graphical Interpretation of the Probit Model

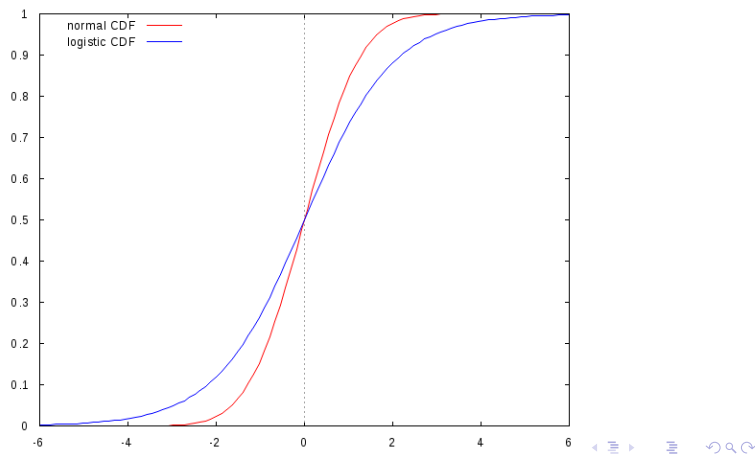
The probability to participate is a nonlinear function of the index function $\beta_0 + \beta_{age}age + \beta_{preg}pregnant$



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Logit vs. Probit

Tails are thicker in the logit



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Interpretation of the Slopes and Marginal Effects

when the control x_j appears in both utilities...

- only the net effect on the index function, $\beta_j = \beta_m^j - \beta_s^j$, is identified

normality (nonlinearity) assumption

- “net slope” β_j captures the marginal effect on index function βx of an increase of one unit of control x_j
- the marginal effect on the probability of marriage is more complex
 - if x_j is continuous, $\frac{\partial Pr(\text{marry}=1)}{\partial x_j} = \phi(\beta x) \beta_j$
 - if x_j is discrete, $\Delta Pr(\text{marry} = 1) = \Phi(\beta x_1) - \Phi(\beta x_0)$ where x_1 is the vector of controls with the final value for x_j and x_0 is the vector of controls with the initial value for x_j

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The Density in the Probit Model

Assumption: iid random sample

- let the true value be β_0
- then, under the Probit model

$$Pr(married | x) = \begin{cases} \Phi(\beta_0 x) & \text{if } marry = 1 \\ 1 - \Phi(\beta_0 x) & \text{if } marry = 0 \end{cases}$$

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The Likelihood of an Observation

- the likelihood replaces in the density the true vector β_0 with any vector β
- then, the likelihood for individual i takes the form

$$L_i(\beta) = \begin{cases} \Phi(\beta x_i) & \text{if } marry_i = 1 \\ 1 - \Phi(\beta x_i) & \text{if } marry_i = 0 \end{cases}$$

- or, more conveniently,

$$L_i(\beta) = [\Phi(\beta x_i)]^{marry_i} [1 - \Phi(\beta x_i)]^{(1 - marry_i)}$$

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The Loglikelihood

- first, we take the logs

$$l_i(\beta) = marry_i \log(\Phi(\beta x_i)) + (1 - marry_i) \log(1 - \Phi(\beta x_i))$$

- then we compute the likelihood for the entire *iid* sample

$$l(\beta) = \sum_i l_i(\beta)$$

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- instead, numerical optimization is used, and, usually, only a few iterations are needed
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- suppose that vector $\tilde{\beta}$ perfectly predicts $marry_i$ in the sense that for a given scalar k , $\tilde{\beta}x > k$ iff $marry = 1$
- then the same thing is true for any multiple of $\tilde{\beta}$: the sample identification condition is violated
- this may be due to several reasons
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 - the model may be trivially misspecified (like predicting marriage among married individuals)
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- then the same thing is true for any multiple of $\tilde{\beta}$: the sample identification condition is violated
- this may be due to several reasons
 - one control may be a perfect classifier: drop it
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Asymptotic Properties and Testing

under general conditions, MLE is consistent, asymptotically normal, and asymptotically efficient

- we can construct (asymptotic) t tests and confidence intervals (just as with OLS, 2SLS, and IV)
- exclusion restrictions
 - the Lagrange multiplier or score test only requires estimating model under the null
 - the Wald test requires estimation of only the unrestricted model
 - the likelihood ratio (LR) test requires estimation of both models

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The Likelihood Ratio Test

The LR test

- it is based on the difference in loglikelihood functions
- as with the F tests in linear regression, restricting models leads to no-larger loglikelihoods

$$LR = 2(l_{ur} - l_r) \xrightarrow{a} \chi_q$$

where q is the number of restrictions

Probit & Logit Estimation in Stata

- `probit`: computes Maximum Likelihood probit estimation
- `logit`: computes Maximum Likelihood logit estimation
- `margins (mfx)`: marginal means, predictive margins, marginal effects, and average marginal effects
- `test`: Wald tests of simple and composite linear hypothesis
- `lincom`: point estimates, standard errors, testing, and inference for linear combinations of coefficients
- `predict`: predictions, residuals, influence statistics, and other diagnostic measures
- `e(11)`: returns the log-likelihood for the last estimated model

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A Simulated Example: Participation Decision

The Probit Model

- $U_m = 0.3 + 0.05 * educ + 0.5 * kids + \varepsilon_m$
- $U_h = 0.8 - 0.02 * educ + 2 * kids + \varepsilon_h$
- $\varepsilon_h, \varepsilon_m \sim N(0, \Sigma)$ such that $\varepsilon \sim N(0, 1)$

- education brings utility if you work, disutility if you don't
- having a kid brings more utility if you don't work
- $\beta x = -0.5 + 0.07 * educ - 1.5 * kids$

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probit Output

```
probit work educ kids
```

```

Probit regression               Number of obs =     5000
                              LR chi2(2)          =    1449.25
                              Prob > chi2         =     0.0000
                              Pseudo R2           =     0.2214

Log likelihood = -2548.1786
    
```

	work	educ	kids	_cons
Coeff.	.0741842	-.143585	-.5886567	
Std. Err.	.0056425	.0409208	.079498	
z	13.15	-35.09	-7.40	
P> z	0.000	0.000	0.000	
[95% Conf. Interval]				
Lower	-.0631251	-1.516054	-1.4328435	
Upper	.0852432	-1.355647		

Predicting the Probabilities

Computing $\hat{Pr}(y_i = 1|x_i)$

```
predict p_hat ,p
```

- for each observation, if $\hat{Pr}(y_i = 1|x_i) > 0.5$ then $\hat{y}_i = 1$
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- it is possible to get high percentages correctly predicted in useless models
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Understanding Coefficients & Marginal Effects

- the column “Coeff.” refers to the ML estimates $\hat{\beta}^{ML}$
- in contrast to the linear model, in the probit model the coefficients do not capture the marginal effect on output when a control changes
 - if control x_j is continuous, $\frac{\partial \Pr(y=1)}{\partial x_j} = \phi(\beta x) \beta_j$
 - if control x_j is discrete, $\Delta \Pr(\text{work} = 1) = \Phi(\beta x_1) - \Phi(\beta x_0)$
- since the model is non-linear, marginal effects depend on the values of the other controls
- to get marginal effects instead of coefficients we can use command `dprobit`
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`dprobit work educ kids`

```

Probit regression, reporting marginal effects      Number of obs = 5000
LR chi2(2) = 1449.25
Log likelihood = -2548.1786                      Prob > chi2 = 0.0000
                                                Pseudo R2 = 0.2214
-----+-----+-----+-----+-----+-----+-----+-----+
work |      dF/dx   Std. Err.      z    P>|z|    x-bar [   95% C.I.   ]
-----+-----+-----+-----+-----+-----+-----+
educ |   0.268932   .0020397   13.15   0.000   13.5644   .022895   .030891
kids*|  -0.5076016   .0126823  -35.09   0.000   .5956   -0.532458  -0.482745
-----+-----+-----+-----+-----+-----+
obs. P |           .362
pred. P |           .3308434 (at x-bar)
-----+-----+-----+-----+-----+
(*) dF/dx is for discrete change of dummy variable from 0 to 1
    z and P>|z| correspond to the test of the underlying coefficient being 0
    
```



Notes

Individual Marginal Effects: Discrete Change

we want to estimate the change in probability when x changes from x_0 to x_1

Discrete change

- after estimation of the model, predict index function $\hat{\beta}^{ML}_{x_0}$
- replace values in controls from scenario 0, x_0 , to scenario 1, x_1
- predict index function $\hat{\beta}^{ML}_{x_1}$
- generate the individual marginal effects

$$\Phi(\hat{\beta}^{ML}_{x_1}) - \Phi(\hat{\beta}^{ML}_{x_0})$$



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Notes

Example: The Effect of Having A Kid

```
// marginal effects of having a kid
gen kids_old=kids
replace kids=1
predict p1,p
replace kids=0
predict p0,p
gen Mg_kid = p1 - p0
bysort educ: sum Mg_kid
```



```
bysort educ: su Mg_kid
```

```
--> educ = 8
-----+-----+-----+-----+-----+
Variable | Obs   Mean   Std. Dev.   Min   Max
-----+-----+-----+-----+-----+
Mg_kid |    721   -.4257113    0   -.4257113   -.4257113
--> educ = 12
-----+-----+-----+-----+-----+
Variable | Obs   Mean   Std. Dev.   Min   Max
-----+-----+-----+-----+-----+
Mg_kid |   2255   -.4901687    0   -.4901687   -.4901687
--> educ = 16
-----+-----+-----+-----+-----+
Variable | Obs   Mean   Std. Dev.   Min   Max
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Mg_kid |   1502   -.524038    0   -.524038   -.524038
--> educ = 21
-----+-----+-----+-----+-----+
Variable | Obs   Mean   Std. Dev.   Min   Max
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Mg_kid |    522   -.5194011    0   -.5194011   -.5194011
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- the effect of having a kid changes with education
- higher education makes individuals more likely to have indexes βx closer to 0.5 (the probit slope is largest at 0.5)
- how would you make the “kid” effect smaller with higher education?



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Individual Marginal Effects: Infinitesimal Change

Calculus approximation

- after estimation, predict the index function $\hat{\beta}^{MLx}$
- generate the calculus approximation: $\phi(\hat{\beta}^{MLx}) \hat{\beta}_j^{ML}$



Notes

Example of Calculus Approximation

On individual values

```
// marginal effects of one extra year of education (individual calculus approximation)  
. predict xb_hat,xb  
. gen Mg_educ_cal=normalden(xb_hat)*_b[educ] // this is the individual's marginal effect  
. su Mg_educ_cal  
-----  
Variable | Obs Mean Std. Dev. Min Max  
-----  
Mg_educ_cal | 5000 .0212441 .0058988 .01063 .0295949
```

On average values

```
// marginal effects of one extra year of education (at the mean values)  
. rename educ educ_old  
. rename kids kids_old  
. egen educ = mean(educ_old) if e(sample)  
. egen kids = mean(kids_old) if e(sample)  
. predict xb_hat_avg,xb  
. gen Mg_educ_avg=normalden(xb_hat_avg)*_b[educ] // this is the marginal effect on averages  
. su Mg_educ_avg  
-----  
Variable | Obs Mean Std. Dev. Min Max  
-----  
Mg_educ_avg | 5000 .0268932 0 .0268932 .0268932
```

Logit Estimation

logit educ kids

```
logistic regression      Number of obs   =      6000  
                        LR Chi2(3)              =     1443.03  
                        Prob > chi2              =     0.0000  
                        Akaike BIC              =     1466.69  
                        Log Likelihood         = -1549.4361  
-----  
      _b_     Std. Err.   z      P>|z|      [95% Conf. Interval]  
-----+-----  
educ     | 1.260399    .069768    18.05  0.000    1.120551    1.400248  
kids     | -0.266666   .019288   -13.82  0.000   -0.295025   -0.238308  
_cons    | -4.141709   .146302   -28.32  0.000   -4.425335   -3.858084
```

mfx

```
Marginal effects after logit  
if = P<=6000 (postestimation)  
-----+-----  
          _b_     Std. Err.   z      P>|z|      [95% Conf. Interval]  
-----+-----  
educ     | 1.26040    .06977    18.05  0.000    1.12055    1.40025  
kids     | -0.26667   .01929   -13.82  0.000   -0.29503   -0.23831  
_cons    | -4.14171   .14630   -28.32  0.000   -4.42534   -3.85808  
-----+-----  
RT: 0.0199166 sec. change of comp variable from 0 to 1
```

Logit & Probit $\hat{\beta}$ are not comparable, but marginal effects are.

Notes

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Summary

- not all parameters of the RUM can be estimated
- the Probit and Logit models identify how each control affects the probability of participation
- ML estimation requires numerical methods
- under general conditions, ML estimates are consistent, asymptotically normal, and asymptotically efficient
- significance tests and general restrictions tests are easy to carry out with the Probit model
- Stata allows for probit and logit estimation of the random utility model by ML

Notes

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