

TIME: 2 hours. Write your answers in this booklet.

NAME:

Problem 1:

Problem 2: Consider the following normal form game.

| | A | B | C |
|---|------|------|-----|
| A | 7,7 | 1,10 | 1,1 |
| B | 10,1 | 4,4 | 1,1 |
| C | 1,1 | 1,1 | 2,2 |

(1) Find the Nash equilibria in pure strategies.

Solution: There are two NE in pure strategies (B, B) and (C, C) .

(2) Suppose that the above game is played two times. Can you find a sub-game perfect NE of the repeated game with the following properties?

- no mixed strategies of the stage game are used.
- (A, A) is played in the first stage.

Solution: We try the trigger strategy. Each player $i = 1, 2$ plays the following

- At $t = 1$ play A .
- At $t = 2$ play B if (A, A) was played at stage $t = 1$. Otherwise, play C .

If both players follow the grim strategy their payoffs are $u_1^* = u_2^* = 7 + 4 = 11$. We check if the above strategy constitutes a NE of the whole game. No player has incentives to deviate at $t = 2$, since the strategy proposed is a NE of the stage game.

If say player $i = 1, 2$ deviates at $t = 1$ and the other player $j \neq i$ follows the grim strategy, the payoff for player i is $u_i = 10 + 2 = 12$. Hence, both players have incentive to deviate. Therefore, the grim strategy is not a NE of the repeated game. The answer to the question is no.

(3) Suppose that the above game is played three times. Can you find a sub-game perfect NE of the repeated game in which (A, A) is played in the first stage?

Solution: We try the trigger strategy. Each player $i = 1, 2$ plays the following

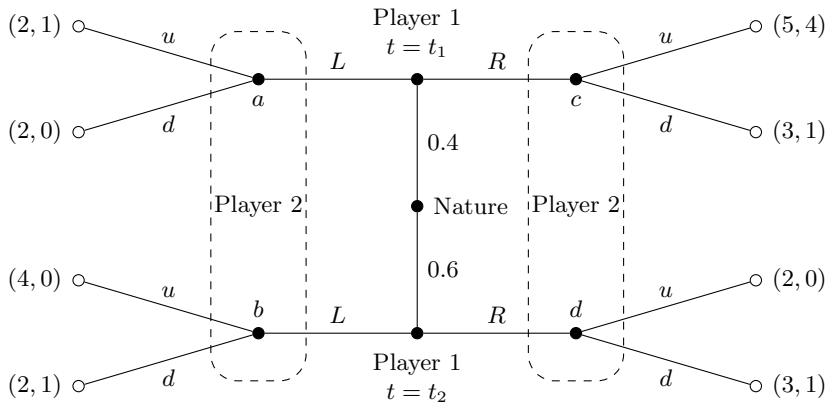
- At $t = 1$ play A .
- At $t = 2$ play B if (A, A) was played at stage $t = 1$. Otherwise, play C .
- At $t = 3$ play B if (A, A) was played at stage $t = 1$ and (B, B) was played at stage $t = 2$. Otherwise, play C .

If both players follow the grim strategy their payoffs are $u_1^* = u_2^* = 7 + 4 + 4 = 15$. We check if the above strategy constitutes a NE of the whole game. No player has incentives to deviate at $t = 1, 2$, since the strategy proposed plays a NE of the stage game in each period.

If say player $i = 1, 2$ deviates at $t = 1$ and the other player $j \neq i$ follows the grim strategy, the payoff for player i is at most $u_i = 10 + 2 + 2 = 14$. Hence, no player has incentives to deviate. Therefore, the grim strategy is a SPNE of the repeated game. The answer to the question is yes.

Problem 3:

Problem 4: Consider the following signalling game. There are two types of player 1, $t = t_1$ and $t = t_2$.



- (1) One of the types of player 1 has a dominating strategy. Which one?

Solution: If player t_1 plays L his maximum payoff would be 2. If he plays R his minimum payoff is 3. Hence, R is a dominant strategy for player t_1 . We will assume that in any PBNE, $\sigma(t_1) = R$.

- (2) Compute all the separating perfect Bayesian Nash equilibria (in pure strategies) of the above game. Write the separating PBNE, including the beliefs of player 2. Justify your answer.

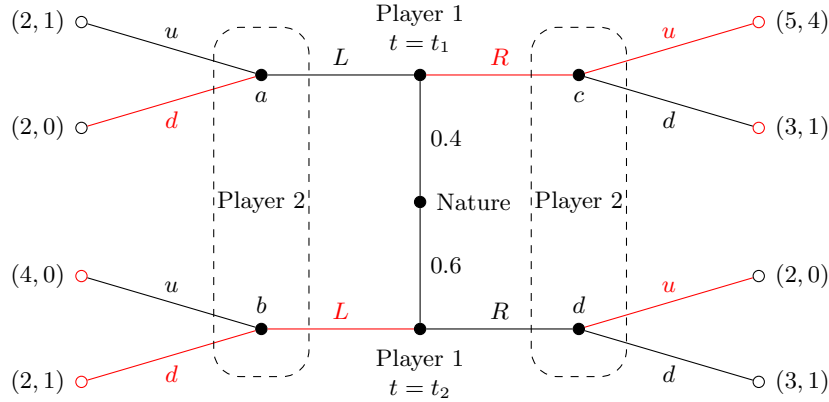
Solution: By part (1) the only candidate for a separating PBNE is $\sigma(t_1) = R$, $\sigma(t_2) = L$. In this equilibrium the beliefs of player 2 are

$$\mu_2(c|R) = 1, \mu_2(b|L) = 1$$

Given these beliefs, the best reply of player 2 is

$$BR_2(R|\mu_2) = \{u\}, \quad BR_2(L|\mu_2) = \{d\}$$

Graphically,



Now, anticipating that player 2 will play $\sigma_2(R) = \{u\}$ and $\sigma_2(L) = \{d\}$, the optimal strategy for player 1 is to choose $\sigma(t_1) = R$, $\sigma(t_2) = \{L, R\}$. We conclude that the following is a PBNE.

$$\begin{aligned} \sigma(t_1) &= R, & \sigma(t_2) &= L \\ \sigma_2(R) &= u, & \sigma_2(L) &= d \\ \mu_2(a|L) &= 0, & \mu_2(b|L) &= 1 \\ \mu_2(c|R) &= 1, & \mu_2(d|R) &= 0 \end{aligned}$$

- (3) Compute all the pooling perfect Bayesian Nash equilibria (in pure strategies) of the above game. Write the pooling PBNE, including the beliefs of player 2. Justify your answer.

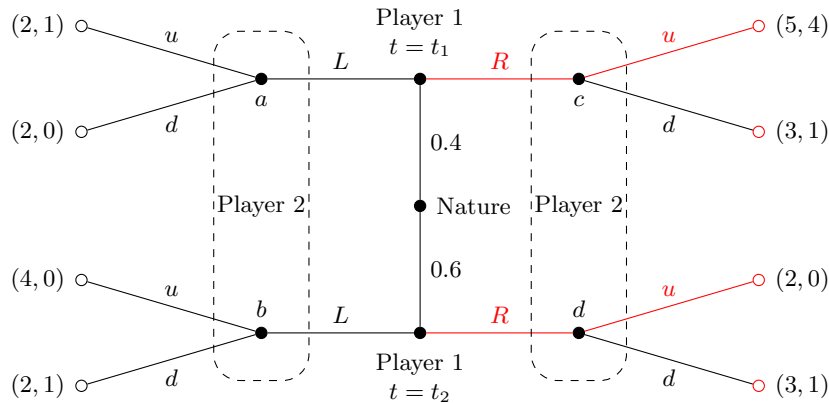
Solution: By part (1) the only candidate for a pooling PBNE is $\sigma(t_1) = R$, $\sigma(t_2) = R$. In this equilibrium the beliefs of player 2 are

$$\begin{aligned} \mu_2(a|L) &= x, & \mu_2(b|L) &= 1 - x \\ \mu_2(c|R) &= 0.4, & \mu_2(d|R) &= 0.6 \end{aligned}$$

Given these beliefs, the expected utilities of player 2, given R , are

$$\begin{aligned} u_2(u|R) &= 0.4 \times 4 + 0.6 \times 0 = 1.6 \\ u_2(d|R) &= 0.4 \times 1 + 0.6 \times 1 = 1 \end{aligned}$$

Hence, $BR_2(R|\sigma_1, \mu_2) = \{u\}$. Graphically,



On the other hand, the expected utilities of player 2, given L , are

$$\begin{aligned} u_2(u|L) &= x \times 1 + (1 - x) \times 0 = x \\ u_2(d|L) &= x \times 0 + (1 - x) \times 1 = 1 - x \end{aligned}$$

Hence,

$$\text{BR}_2(R) = \begin{cases} u & \text{if } x > 1/2 \\ u, d & \text{if } x = 1/2 \\ d & \text{if } x < 1/2 \end{cases}$$

Suppose $x > 1/2$. Then $\text{BR}_2(R) = u$ and player t_2 would like to deviate from the strategy $\sigma(t_2) = R$ to $\sigma(t_2) = L$. We conclude that there is no pooling equilibrium with $x > 1/2$.

On the other hand, if $x \leq 1/2$, then d is a best reply for player 2 and player 1 has no incentives to deviate from the strategy $\sigma(t_1) = R$, $\sigma(t_2) = R$. We see that the following is a PBNE for each value $0 \leq x \leq 1/2$,

$$\begin{aligned} \sigma(t_1) &= R, \sigma(t_2) = R \\ \sigma_2(R) &= u, \sigma_2(L) = d \\ \mu_2(a|L) &= x, \mu_2(b|L) = 1 - x \\ \mu_2(c|R) &= 0.4, \mu_2(d|R) = 0.6 \end{aligned}$$

- (4) *Imagine player $t = t_1$ follows the mixed strategy $xL + (1 - x)R$ and player $t = t_2$ follows the mixed strategy $yL + (1 - y)R$ with $0 < x, y < 1$. What are the consistent beliefs of player 2?*

Solution: Note that

$$p(a) = 0.4x \quad p(b) = 0.6y, \quad p(c) = 0.4(1 - x), \quad p(d) = 0.6(1 - y)$$

Therefore

$$\begin{aligned} \mu_2(a|L) &= \frac{p(a)}{p(a) + p(b)} = \frac{2x}{2x + 3y} & \mu_2(b|L) &= \frac{p(b)}{p(a) + p(b)} = \frac{3y}{2x + 3y} \\ \mu_2(c|R) &= \frac{p(c)}{p(c) + p(d)} = \frac{2(1 - x)}{5 - 2x - 3y} & \mu_2(d|R) &= \frac{p(d)}{p(c) + p(d)} = \frac{3(1 - y)}{5 - 2x - 3y} \end{aligned}$$